

StoryBrain

Tell Better Stories

Problem

Unoptimized Media, Suboptimal UX

- E-commerce sites use the same media for every user
- Product descriptions are seldom read
- Poor UX due to unoptimized product page media
- Redoing media across the catalog is costly
- Resolution aware media is still rare

56[%]
Expect Variety
Product Media

87[%]
Don't Read
Product Descriptions

90°
Prefer
Vertical Videos



Source: Salsify, MediaBrix

Solution

Better Media = Better Conversion

We automate media generation from product pages

Video first product pages to match expectations

Improving conversion using seasonal and personalized media















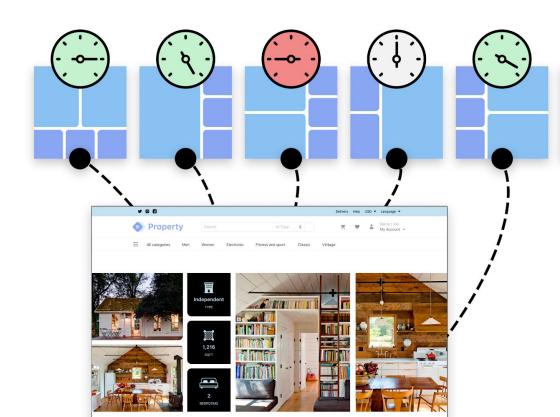




USP

Automated Generation & Analytics at Scale

- Running automated experiments on user segments
- Large scale Al generation
- Low latency distribution of media



Competitors

Automated Generation & Analytics at Scale

Firework https://firework.com

Co Firework

Pencil https://trypencil.com

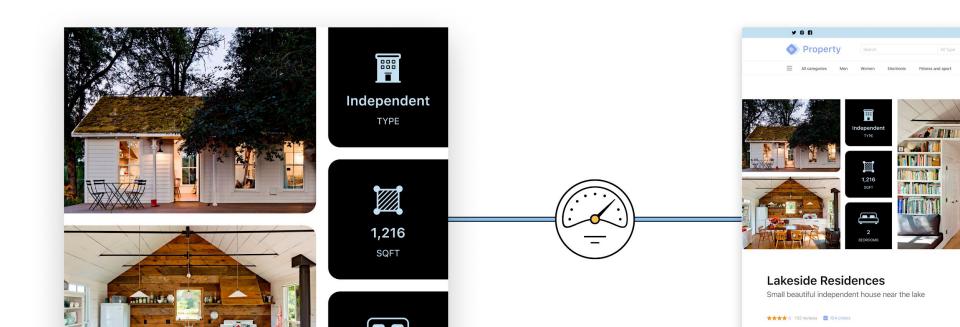
p-e-n-c-i-l

InVideo https://invideo.io



Business Model

SaaS: Pay per Stream





Sephora

Generated image variations for improving their campaigns.

Customers

Our first ones



Housing.com

Uses media summary for better conversion.



Flipkart

Dynamic product videos for better retention and conversion.

Team

10 member strong team proficient in design, ML and system architecture

- Based out of Singapore, India & US
- Alumini of GeekSkool, Bangalore
- Long experience of working together
- Winners of Singularity University's Global Impact Challenge 2018
- Winners of World Bank Hackathon



Jikku Jose

CEO 4X FOUNDER

JI/UX 14 YEARS EXPERIENCE



Jibin Mathew

CTO 2X FOUNDER

ML/AI 8 YEARS EXPERIENCE

Advisors

Industry veterans who guide, help and open doors

- Nand Gangwani (ex CFO, Napster)
- Sidu Ponnappa (ex MD, GoJek)
- Gaurav Kumar (Ads Team, Amazon)
- Bjorn Lindfors (ex Google)
- Subin Idiculla (Director, REA India)



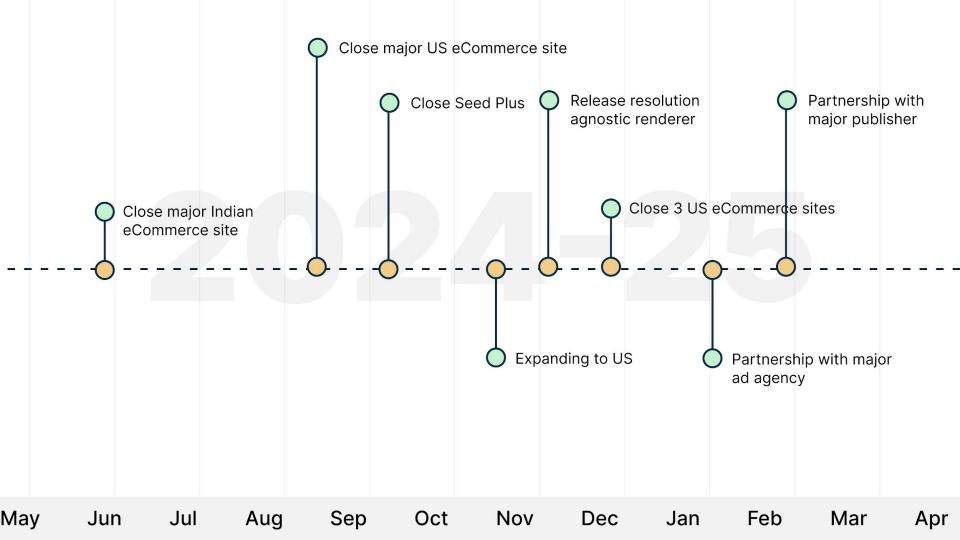
Sidu Ponnappa

EX MD, GOJEK



Nand Gangwani

EX CFO, NAPSTER



Takeaway

Convert Webpages to Beautiful Videos

\$80B

Al Generated

Short Video Opportunity

Automatic & Adaptive

Customers

Seed

Sephora, Housing.com & Flipkart

\$3.5M @ \$25M

